



1267
19/8/24

UNIVERSITY OF KARACHI

REHABILITATION / REPLACEMENT OF WATER AND SEWERAGE NETWORKS OF UNIVERSITY AREA



PRE-QUALIFICATION EVALUATION REPORT

July, 2024



National Engineering Services Pakistan (Pvt.) Limited
13th Floor, NICL Building, Abbasi Shaheed Road,
Off. Shahrah-e-Faisal, Karachi-74400, Pakistan
Phone: +92-021-99090000 Ext 685 Fax: +92-021-35651994
Email: karachi@nespak.com.pk, nespakkh@gmail.com
<http://www.nespak.com.pk>

Clearance Code	4293/50W/PQER/6(24)	Doc No.	4293-00	Rev No.	00
----------------	---------------------	---------	---------	---------	----

REHABILITATION / REPLACEMENT OF WATER AND SEWERAGE NETWORKS OF UNIVERSITY AREA

PRE-QUALIFICATION EVALUATION REPORT

1. BACKGROUND

University of Karachi (UoK) - (the "Employer") invited applications from the contractors/firms to undertake the "Rehabilitation / Replacement of Water and Sewerage Networks of University Area".

2. INVITATION FOR PRE-QUALIFICATION

Applications for pre-qualification of contractors/firms were invited through newspaper advertisement dated April 09, 2024 (copy attached as **Annexure-A**).

3. RESPONSE TO INVITATION

In response to the above-mentioned invitation, Pre-Qualification Documents were issued to seventeen (17) firms; however, following twelve (12) firms submitted their applications for pre-qualification:

- i) M/s Modern Engineering Construction Pvt. Ltd;
- ii) M/s Shangrilla Construction Co.;
- iii) M/s. SKB- MEC (JV);
- iv) M/s Yousuf Khan & Brothers;
- v) M/s Pervaiz Khan & Brothers;
- vi) M/s Insaf & Brothers;
- vii) M/s Syed Akbar Enterprises Pvt. Ltd.;
- viii) M/s King's Real Estate;
- ix) M/s Build Con Engineers Pvt. Ltd.;
- x) M/s Qasim Khan & Co.;
- xi) M/s Muhammad Siddique & Brothers; and
- xii) M/s Shamsheer Khan & Co.

Details of firms along with their addresses have been enclosed as **Annexure-B** to this report.

Applications for pre-qualification were opened by the Employer in the presence of the applicants' representatives on May 09, 2024 at 11:30 hrs. Attendance Sheet is enclosed as **Annexure-C** to this report.

Applications for pre-qualification were forwarded by the Employer to National Engineering Services Pakistan (Pvt.) Limited (the "Consultant") for evaluation vide



letter no. DPD/W&SN/2024/5740 dated May 13, 2024. Copy of the letter is enclosed as **Annexure-D** to this report.

4. **CRITERIA FOR EVALUATION OF APPLICANTS' QUALIFICATION**

The objective of this evaluation was to qualify contractor(s)/firm(s) having sufficient experience/expertise in the works defined in the Pre-qualification Document issued by the Employer. The contractor(s)/firm(s) which qualified the Preliminary & Mandatory requirements were considered for detailed evaluation for pre-qualification.

4.1 **General**

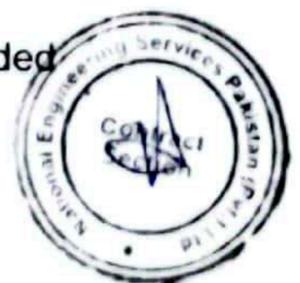
Pre-qualification is based on all the criteria given in succeeding paras 4.2 to 4.5 regarding the applicant's similar experience, personnel, equipment and financial capabilities, as demonstrated by the applicant's responses in the forms provided. The Employer has the right to waive minor deviations if these do not materially affect the capability of an applicant to perform the contract. For Joint Venture, collective experience, resources and financial soundness of all partners were considered. However, sub-contractor's experience and resources was not taken into account in determining the applicant's compliance with the qualifying criteria.

The Employer has the right to verify or seek clarification/substantiation of the information furnished by the applicants. The Employer may reject any application for any misrepresentation knowingly made by any applicant in, or pursuant to, their application or for any statement furnished in connection therewith, and intended to be relied upon by the Employer, which is incorrect in any respect.

4.2 **Preliminary Examination**

All applications/documents submitted by the firm(s)/applicant(s) were checked for the following items as set out in the Pre-Qualification Document issued by the Employer:

- 4.2.1 Has the Letter of Application (Annex A) been signed?
- 4.2.2 Has all information asked for in **Form A-1 to A-9** been provided?
- 4.2.3 Have audited balance sheets duly certified by the Auditors of last **three (03) years** been provided?
- 4.2.4 In case of Joint Venture; has the relevant agreement been provided and duly signed by the Authorized Representatives?



4.3 MANDATORY REQUIREMENTS

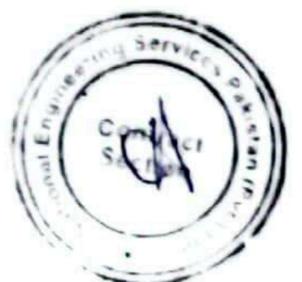
All the applicants were subjected to Mandatory Requirements using the following criteria:

- 4.3.1 Valid registration with Pakistan Engineering Council in **Category C-3** or above and in specialization codes **CE09 and CE10**.
- 4.3.2 At least one (01) project of similar nature and complexity having minimum cost of **Rs. 300 million** or above completed during the last ten (10) years.
- 4.3.3 Valid NTN Certificate from Federal Board of Revenue by applicants/ each partner of a Joint Venture. Applicant/ each partner of a Joint Venture should be an active Tax payer.
- 4.3.4 Valid Sales Tax Certificate from Board of Revenue Sindh (SRB) by applicants/ each partner of a Joint Venture.
- 4.3.5 Following affidavits on non-judicial stamp paper applicants/ each partner of a Joint Venture duly signed by the Authorized Person:
 - (i) An affidavit to the effect that the applicant has never been black-listed by any previous employer.
 - (ii) An affidavit to the effect that all documents / particulars / information given with this Pre-Qualification Documents are true.
 - (iii) An affidavit to the effect that the applicant has never indulged in corrupt, fraudulent or collusive practice for procuring contracts.
 - (iv) An affidavit to the effect that the applicant is not presently involved nor has been in the past in litigation with its employers. Should this be otherwise the applicant must provide such details in Form A-8 "Litigation History".

The applicants do not fulfill any of the above mandatory requirements were not considered eligible for further evaluation and shall be declared disqualified.

4.4 Detailed Evaluation

After the preliminary evaluation of all applicants, a detailed evaluation of the contractor(s)/firm(s) was undertaken using the following criteria based on the marking system as follows:



Category	Marks	
	Maximum	Minimum Acceptable
Financial Capability	30	15
Experience Capability	40	20
Personnel Capability	15	7.5
Equipment Capability	15	7.5

To qualify, applicants must receive not less than the specified minimum acceptable 50 percent marks for each category and aggregate of minimum 65 marks.

4.5 Marking Scheme for Detailed Evaluation

Detailed evaluation criteria are as below: -

4.5.1 **Financial Capability (Form A-2 & A-3)** of an applicant has been taken as follows:

Following were the criteria for evaluating the applications:

- 4.5.1.1 The applicant/ each partner of a Joint Venture should demonstrate that he has access to, or has available liquid assets, un-encumbered real assets, lines of credit and other financial means sufficient to meet the cash flow for the execution of works.
- 4.5.1.2 The Audited Balance Sheets, duly certified by Auditors for the **last three years (Forms A-3)** from Chartered Accountant firm must be submitted and should demonstrate the soundness of the applicant's financial position, showing long term profitability. Where necessary, the Employer will make inquiries with the applicant's bankers.
- 4.5.1.3 Marks were awarded under this category based on the following criteria:



Sr. No.	Description	Max Marks Assigned	Criteria for Marks Obtained
a)	Latest Available Bank Credit Line	03	<ul style="list-style-type: none"> One (01) mark was given if the available bank credit line limit is equal to Rs. 40 million. Half (0.5) mark was given for every Rs. 5 million increase. Full marks were given in case the limit is Rs 60 million or more.
b)	Average Working Capital in last 3 years	12	<ul style="list-style-type: none"> Six (06) marks were given if the average working capital for last three years is equal to Rs 64 million. One additional (01) mark was given for every Rs 06 million increase in the working capital. Full marks were given in case of working capital for the last three years is Rs 100 million or more.
c)	Average Annual Turnover in last 3 years	12	<ul style="list-style-type: none"> Six (06) marks were given if the average annual turnover for last three years is equal to Rs 180 million. One (01) additional mark was given for every Rs 20 million increase in the average annual turnover. Full marks were given in case of Average Annual Turnover for the last three years is Rs 300 million or more.
d)	Income tax return for the last three (3) years	03	<ul style="list-style-type: none"> No mark was given if income tax certificate for last three years is not attached. Full marks were given in case of income tax return for the last three (03) years is submitted.
Total Marks Allocated		30	

4.5.2 Experience Capability

Experience for similar / comparable projects completed (Form A-4) was evaluated on the basis of the following marks:



Experience	Marks
1. One (01) similar / comparable project having minimum cost of Rs. 300 million completed during last ten (10) years.	20
2. Two (02) similar / comparable projects each having minimum cost of Rs. 300 million completed during last ten (10) years.	30
3. Three (03) similar/ comparable projects each having minimum cost of Rs. 300 million completed during last ten (10) years.	40
Maximum Marks	40

4.5.3 Personnel (Forms A-5 & A-6)

Personnel were evaluated on the basis of following Marks:

Key Personnel	Marks (maximum)
i. Project / Construction Manager	5
ii. Site Engineer (Civil)	4
iii. Site Supervisor (Civil)	2
iv. Site Supervisor (E&M)	2
v. Surveyor	2
Maximum Marks	15

Marks for personnel were given on the basis of the following criteria:

i. Project / Construction Manager (Form A-5 and A-6)

(Must be a Bachelor's Degree holder in Civil Engineering)

Qualification	Marks
Total Work Experience (years)	
More than 15	3.0
10*-15	2.0
05*-10	1.0
05 or less	0.0
Maximum Marks	3.0



Specific Experience (years)	
More than 10	2.0
07*-10	1.0
05*- 07	0.5
05 or less	0.0
Maximum Marks	2.0
Total Marks (maximum)	5.0

ii. Site Engineer (Civil) (Form A-5 and A-6)
(Must be a Bachelor's Degree holder in Civil Engineering)

Specific Experience (years)	Marks
More than 10	4.0
05*-10	2.0
05 or less	0.0
Total Marks (maximum)	4.0

iii. Site Supervisor (Civil) (Form A-5 and A-6)
(Must be a diploma of Associate Engineer in Civil)

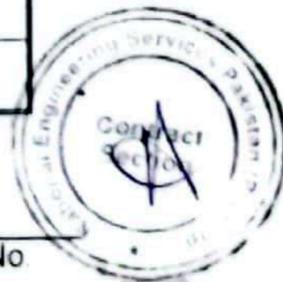
Specific Experience (years)	Marks
More than 10	2.0
05*-10	1.0
05 or less	0.0
Total Marks (maximum)	2.0

iv. Site Supervisor (E&M) (Form A-5 and A-6)
(Must be a Diploma of Associate Engineer in Electrical/ Mechanical)

Specific Experience (years)	Marks
More than 10	2.0
05*-10	1.0
05 or less	0.0
Total Marks (maximum)	2.0

v. Surveyor (Form A-5 and A-6)
(Must be a Diploma of Associate Engineer in Civil or Certificate Diploma in Surveying)

Specific Experience (years)	Marks
More than 10	2.0
05*-10	1.0
05 or less	0.0
Total Marks (maximum)	2.0



4.5.4 Equipment Capability (Form A-7)

Marks were given on the basis of the following criteria:

Equipment Type & Characteristics	Required (Nos.)	Marks
1. Dump Trucks min 5cu.m. cap	4	4
2. Loader	1	1
3. Excavators	2	2
4. Transit Mixers	2	1
5. Concrete batching Plants	2	4
6. Welding Plants	2	1
7. Generator	1	2
Maximum Marks		15

5. EVALUATION

5.1 Preliminary Examination

During examination and evaluation of applicants' Documents, it was found that most of the applicants provided incomplete/unclear information(s). Therefore, pursuant to Para 5.1 of Pre-Qualification Document, letters for seeking clarifications were sent to the following applicants by the Employer as per advice of the Consultant on June 13, 2024 requesting for submission of requisite documents/ information/ clarification(s) latest by June 25, 2024.

- i. M/s. SKB- MEC (JV)
- ii. M/s Yousuf Khan & Brothers
- iii. M/s Pervaiz Khan & Brothers
- iv. M/s Insaf & Brothers.
- v. M/s Syed Akbar Enterprises Pvt. Ltd.
- vi. M/s King Real Estate
- vii. M/s Muhammad Siddique & Brothers
- viii. M/s Shamsheer Khan & Co.

Copies of the Employer's letters seeking clarifications and cover letters of the applicants' responses are enclosed as "Annexure-E", except for the cover letter of M/s Muhammad Siddique & Brothers as the applicant did not submit any cover letter. M/s. SKB- MEC (JV) did not respond to the Employer's letter and did not submit the information as required.

Responses were forwarded by the Employer to the Consultant vide letter no DPD/2024-W&S/5772 dated July 08, 2024.



A preliminary examination of applications was carried out to check if the submitted documents were in line with the requirements as mentioned in Section 4.2 of this Report.

During examination, it was found that M/s Modern Engineering Construction Pvt. Ltd. provided incomplete Letter of Application, whereas M/s Shangrilla Construction Co. did not provide Letter of Application. All the other applicants provided the requisite information. For details, refer “Annexure-F”.

5.2 Compliance of Mandatory Requirements

Based on the information provided by the applicants and prescribed mandatory requirements as mentioned in Section 4.3 of this Report, the applications were examined.

While reviewing the documents, Following key points were observed:

- Three (03) applicants namely M/s. Modern Engineering Construction Pvt. Ltd., M/s Shangrilla Construction Co. and M/s Build Con Engineers Pvt. Ltd. were unable to demonstrate experience of single project of similar capacity having minimum cost of Rs. 300 million completed during last ten (10) years.
- JV Partner of SKB-MEC i.e., M/s Mirak Engineering & Construction (MEC) was found to be Non-Active on SRB website.
- M/s Muhammad Siddique & Brothers was found to be Non-Active on SRB website.
- M/s Shangrilla Construction Co. did not provide an affidavit (on non-judicial stamp paper) to the effect that “the applicant has never been black-listed by any previous employer”.
- M/s Shangrilla Construction Co. did not provide an affidavit (on non-judicial stamp paper) to the effect that “the applicant has never indulged in corrupt, fraudulent or collusive practice for procuring contracts”.
- M/s Muhammad Siddique & Brothers did not provide an affidavit (on non-judicial stamp paper) to the effect that “the applicant has never indulged in corrupt, fraudulent or collusive practice for procuring contracts”.



Based on the above, the following five (05) applicants failed the criteria set out for Mandatory Requirements and are therefore considered as disqualified:

- i. M/s. Modern Engineering Construction Pvt. Ltd.;
- ii. M/s Shangrilla Construction Co.;
- iii. M/s SKB- MEC (JV);
- iv. M/s Build Con Engineers Pvt. Ltd.
- v. M/s Muhammad Siddique & Brothers

The remaining seven (07) applicants considered for detailed evaluation. For details, refer “Annexure-G”.

5.3 Detailed Evaluation

The detailed evaluation of the applications, qualified through Preliminary Examination and Mandatory Requirements, has been carried out on the basis of the submitted documents and the information provided by applicants with respect to the following:

5.3.1 Financial Capability

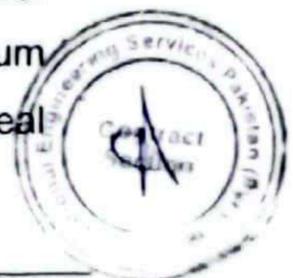
As per the applicants' submitted documents and the criteria specified in the Sections 4.4 and 4.5.1 of this report, all the applicants achieved more than the minimum required marks i.e. 15. As a result, all the applicants have successfully qualified in Financial Capability. For details, refer “Annexure – H”.

5.3.2 Experience Capability

As per the applicants' submitted documents and the criteria specified in the Sections 4.4 and 4.5.2 of this report, four (04) applicants achieved the minimum required marks i.e. 20 whereas other three (03) applicants scored more than the minimum required marks. As a result, all the applicants have successfully qualified in Experience Capability. For details, refer “Annexure – I”.

5.3.3 Personnel Capability

As per the applicants' submitted documents and the criteria specified in the Sections 4.4 and 4.5.3 of this report, M/s King's Real Estate achieved 04 marks which is less than the minimum required marks i.e. 7.5. All the other six (06) applicants scored more than the minimum required marks. As a result, all the applicants, except M/s King's Real



Estate have successfully qualified in Personnel Capability. For details, refer “Annexure – J”.

5.3.4 Equipment Capability

As per the applicants’ submitted documents and the criteria specified in the Sections 4.4 and 4.5.4 of this report, M/s King's Real Estate achieved 03 marks which is less than the minimum required marks i.e. 7.5. All the other six (06) applicants achieved more than the minimum required marks i.e. 7.5. As a result, all the applicants, except M/s King's Real Estate have successfully qualified in Equipment Capability. For details, refer “Annexure – K”.

5.3.5 Summary of Marks

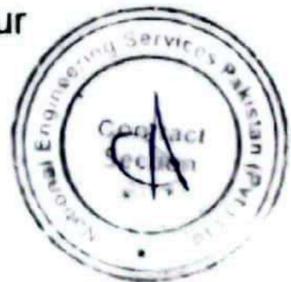
The details of marks obtained by seven (07) applicants based on the detailed evaluation are given in Table-I below:

Table-I Summary of Marks Obtained by the Applicants in Detailed Evaluation

S. No	Name of Applicants	Financial Capability	Similar Experience	Personnel Capability	Equipment Capability	Total Marks Obtained	Result
		Required Min Marks 15	Required Min Marks 20	Required Min Marks 7.5	Required Min Marks 7.5	Required Overall Minimum Marks=65	
		Marks Obtained					
1	M/s Yousuf Khan & Brothers	27.0	20.0	13.0	15.0	75.0	Qualified
2	M/s Pervaiz Khan & Brothers	26.0	20.0	9.0	11.0	66.0	Qualified
3	M/s Insaf & Brothers	29.0	20.0	9.0	11.0	69.0	Qualified
4	M/s Syed Akbar Enterprises Pvt Ltd	27.0	40.0	8.0	13.0	88.0	Qualified
5	M/s King's Real Estate	27.0	30.0	4.0	3.0	64.0	<i>Not Qualified</i>
6	M/s Qasim Khan & Co.	30.0	30.0	11.0	11.0	82.0	Qualified
7	M/s Shamsher Khan & Co.	27.0	20.0	10.0	10.0	67.0	Qualified

As shown in Table-I above, M/s King's Real Estate did not achieve overall required minimum threshold of 65 marks and also did not pass the minimum threshold of 50 marks in two categories i.e. Personnel and Equipment Capabilities.

All the other six (06) applicants achieved overall required minimum threshold of 65 marks and also passed the minimum threshold of 50 marks in all four categories i.e. Financial, Experience, Personnel and Equipment Capabilities



6. CONCLUSION

Based on the criteria as set out in the Prequalification Document and as per Table-I above, the following six (06) applicants have qualified all the criteria in detailed evaluation:

- i) M/s Yousuf Khan & Brothers;
- ii) M/s Pervaiz Khan & Brothers;
- iii) M/s Insaf & Brothers;
- iv) M/s Syed Akbar Enterprises Pvt. Ltd.;
- v) M/s Qasim Khan & Co.; and
- vi) M/s Shamsheer Khan & Co.

7. RECOMMENDATIONS

It is recommended that the above listed six (06) applicants have been qualified and may be considered for participating in the bidding process for the subject Works.

